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Design Wise

If you're looking for the perfect home, Monica Suleski-Tamayo of Eclectic Elements

Design Center will make sure to put her heart where your home is.

Text by JORGE ARAUZ Photo by KATE BENSON

Basing a business on referrals is an entrepreneur's dream, but for Monica Suleski-Tamayo of Eclectic Elements, it's been a welcomed reality for almost two decades. "I think one of the things that sets me apart is that I cater to such a diverse range of clients and homes — from \$200,000 condos to \$20 million estates," she says. "I can handle every house and every budget!" The firm provides full interior design services with the quickest delivery turnaround in town — even for custom pieces. "If a customer likes a piece they see in our showroom, but it doesn't quite fit into their budget, we'll do an interpretation of the piece that's more realistic for their needs," she says. "Furniture is like the right outfit — both can make or break you." Some of her "A list" clientele includes Shaquille O'Neal, George Hamilton, Ricky Martin, Miami Vice producer Michael Mann and boxing champ Floyd Mayweather. Eclectic Elements also owns

waterfront estates that they offer clients for lease or purchase. The homes have been featured on HGTV and Bravo, among others, for their designs, which are all completed under the direction of Suleski-Tamayo and her team. Additionally, their furniture has been rented to the likes of MTV, Telemundo, *Playboy*, *Vogue* and *Glamour*, as well as other networks and magazines. The company also has a huge market in home-staging which has helped many realtors and owners in the area sell their properties successfully — and quickly. "My team has taken average houses in the neighborhood and transformed them into beautiful 'magazine homes' for our clients," she says. So what is the perfect home for Suleski-Tamayo? "I like a house that when I walk in it for the first time, it feels relaxed and spa-like," she says. "The perfect home should be a reflection of yourself and it should make you feel peaceful and stress-free."